

**Subject:** RE: Affordable Housing Linkage Fee  
**From:** Gary Banner <gb@trudevco.com>  
**Date:** 12/18/2017 02:59 PM  
**To:** Nick Griffin <ngriffin@downtownla.com>  
**CC:** Elan Shore <eshore@downtownla.com>, Tim Deters <td@trudevco.com>, "Milton Dowse" <milton.dowse@gmail.com>, Marie Rumsey <mrumsey@ccala.org>, "Nhien Lasky" <nlasky@ccala.org>

Thank you Nick and Marie I look forward to introducing myself and to learn more about the linkage fees.

**Gary Banner, CCIM**

Senior Market Analyst | Multifamily

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**From:** Nick Griffin [mailto:ngriffin@downtownla.com]

**Sent:** Monday, December 18, 2017 1:28 PM

**To:** Gary Banner <gb@trudevco.com>

**Cc:** Elan Shore <eshore@downtownla.com>; Tim Deters <td@trudevco.com>; Milton Dowse <milton.dowse@gmail.com>; Marie Rumsey <mrumsey@ccala.org>; Nhien Lasky <nlasky@ccala.org>

**Subject:** Re: Affordable Housing Linkage Fee

Hey Gary,

I'd like to refer you to Marie Rumsey, Vice President for Policy at the Central City Association, for assessment of the linkage fee. As the premier business policy and advocacy organization for DTLA, they were very involved in shaping the policy, so probably know it best.

If TRU Development is not yet a member, I'd highly recommend it, not only for their policy and advocacy work, but also for the best networking and programming related to the real estate industry. As a new player in the Downtown market, it's a great way for you guys to get connected. I'm copying Nhien Lasky, their director of business

development as well.

Thanks.

Nick

**Nicholas Ziff Griffin**

Vice President of Economic Development  
Downtown Center Business Improvement District  
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213.416.7522 | ngriffin@downtownla.com

On Dec 18, 2017, at 1:03 PM, Gary Banner <[gb@trudevco.com](mailto:gb@trudevco.com)> wrote:

Hello Elan and Nick,

What are your impressions and opinions regarding the linkage fees as they pertain to affordable housing?

Thanks and Happy Holidays!

**Gary Banner, CCIM**

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RE: Affordable Housing Linkage Fee

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